

## Curriculum vitae

### FRANCESCA SPIGARELLI

Born in Udine (Italy), on March, 1<sup>st</sup> 1972

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## Academic position

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Full professor of Applied Economics, University of Macerata (since October 1<sup>st</sup>, 2020)

### *Past Positions and Education*

Associate professor of Applied Economics, University of Macerata (October 2017-October 2020)

Assistant professor of Economics and Applied economics, University of Macerata (November 2006 – November 2017)

Teaching Assistant College of Economics, Polytechnic University of Marche (2004-2005)

Research fellow, University of Macerata (2000), Polytechnic University of Marche (2001-2004)

Phd in Economics of firms and financial intermediaries, Polytechnic University of Marche and University of Pescara (Italy), cum laude (1996-1999)

Degree in Management and Economics, Polytechnic University of Marche (Italy), cum laude (1995)

## Position as expert and advisor

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### *National level*

Member of the High level Committee of experts appointed by the **Italian Ministry of Education**, for the reform of the organization of the Ministry of Education (from 2022)

Member of the working group on **Third Mission** of the CRUI (Italian Conference of Rectors of Italian Universities)

General secretary of the **Italian Academy of Applied economics and industrial policy** (SIEPI), 2019-2022

### *Local level*

Member of the advisory working group for the design of the 2014-2020 **Smart Specialization** of the Local Regional Government (Marche Region)

Member of the scientific board for the implementation of the Smart Specialization strategy for the period 2021-2027

Member of the Marche Region Cluster Foundation, for the design of policies to support local firms in the key regional clusters (manufacturing).

### *EU level*

Italian Representative, appointed by the Italian Ministry of University and Research, at the permanent *working Human Resources and Mobility of the European Research Area and Innovation Committee* (ERAC) of the European Commission (since 2017).

Italian Representative, appointed by the Italian Ministry of University and Research, at the *Strategic Programme Committee of the European Commission* – sub group Widening Participation and Strengthening the European Research Area, Horizon Europe (since 2020).

### **Institutional roles at the University of Macerata**

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Vice Rector for Research Policy (2021-2022)

Vice Rector for **Third Mission policy, innovation ecosystems and relations with local stakeholders** (2012-2022)

Vice Rector for **European research policy and funded projects** (2017-2022)

Vice Rector for the Implementation of the European Charter and Code for researchers (2013-2022)

Elected member of the Board of Directors (2018-2019)

Elected member of the Academic Senate (2016 -2017)

Deputy for Third Mission Policy, College of Law (2018-2021)

Deputy for internationalization and research policy, College of Law (2012-2018)

Member of the Governance board of the project “Department of Excellence” (awarded by Ministry of University and Research with 6 million euros, 2018-2023)

Deputy for internship program, College of Law (since 2006)

Funder and Director of China center, interdisciplinary research center at University of Macerata ([https://www.unimc.it/chinacenter/en?set\\_language=en](https://www.unimc.it/chinacenter/en?set_language=en)).

### **International and national Fellowships**

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Faculty Fellow at “Georgia Tech Center of International Business Education & Research - GT CIBER”, Georgia Tech University (since 2021).

Member of Scientific Board of IRPET, **Regional institute for Economic planning of Tuscan Region** (since 2021)

Research fellow of “**Italy's National University Centre for Applied Economic Studies- ciMET05**” a center focused on **industrial policy** and **applied economics** (since 2010) <http://www.cmet05.it/en/>

Associated research fellow Wong MNC Center, non-profit think tank specialized in “Political economy of FDI/MNCs in and from East Asian Countries” (since 2015) <https://mnccenter.org/>

Member of the Executive Board of Chinese Globalization Association, non-profit association focused on the study of globalization of the Chinese economy. The association, based in Orlando (FL), promotes studies, research, participation in research calls, networking activities through conferences and international events (since 2016).

### **Grants**

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Value of total grants won and managed as coordinator (not including projects with other roles) from 2013 to 2022: around 11 million euros

#### *Italian Ministry of University and Research*

Co-writer, scientific coordinator and member of the board of the “Ecosystem of Innovation for Italy” with the focus on “Innovation, digitalisation and sustainability for the diffused economy in Central Italy - VITALITY “. The project is one of the 11 projects financed within the Recovery Plan for Italy on June 2022. Vitality includes 9 universities, 5 public research institutions, 10 private firms affiliated.

Total Budget of the project: 120,000,000 euros

Coordinator of the Spoke of University of Macerata on “Smart solutions and educational programs for anti-fragility and inclusivity “

Budget for University of Macerata: 7,900,000 euros

*EU funded projects (written, submitted and managed as coordinator)*

H2020-Marie Sklodowska Curie Actions-RISE TRUST on “digital TuRn in EUrope: Strengthening relational reliance through Technology” (2021-2024).

Keywords: blockchain technology, AI, law, data governance, business adoption of front end technology, innovation ecosystems

Partners: Università degli Studi Di Macerata; Katholieke Universiteit Leuven Be; Universidad Carlos III De Madrid; Institut Mines-Télécom (Fr); Università Politecnica Delle Marche; Ono Academic College Association (Israel); Montimage Eurl (Fr); Grottini Lab S.R.L. (It); Edna Pasher Phd And Associates Management Consultants Ltd (Israel); Region De Murcia (Es); Beijing Normal University (China).

Budget: 998,000 euros.

Role: coordinator

<https://trust-rise.eu>

H2020-Marie Sklodowska Curie Actions-ITN Industrial Training Network HEART, su "HEalth related Activity Recognition system based on IoT – an interdisciplinary training program for young researchers". The project provided for the funding for 6 industrial doctoral scholarships for the development of an international, interdisciplinary and intersectoral doctoral program (2017-2021).

Keywords: Health, Technology, Elderly, Active ageing, innovation ecosystems

Partners: Philips Electronics Nederland B.V. (Olanda), Katholieke Universiteit Leuven (Belgio)

Budget: 1,527,991 euros

Role: coordinator

<http://heart-itn.eu>

Horizon H2020-Marie Sklodowska Curie Actions-RISE, GRAGE su “Grey and green in Europe: elderly living in urban areas”. Dal 1.12.2014 al 30.11.2018.

Keywords: policies to support elderly people, active ageing, urban development, environment

Partners: Università di Macerata, University of Utrecht, Militos, European Quality Institute, University of Oulu, Waag Society, City of Oulu, Institute of Environmental planning and Spatial Development, Ulster University, HAS, Foodnation, Taras Shevchenko National University of Kyiv.

Budget: 828,000 euros

Role: coordinator

“PEOPLE MARIE CURIE ACTIONS International Research Staff Exchange Scheme Call: FP7-PEOPLE-2012-IRSES” Poreen, *Partnering Opportunities between Europe and China in the Renewable Energies and Environmental industries* (2013-2016).

Keywords: environment, green industry, FDI, trade

Partners: Università di Macerata, Università Politecnica delle Marche, IUSE, Ulster University, gLAWcal, Tongji University, Shanghai Jiao Tong University, Beijing Normal University, Toulouse Business School.

Budget: 718,200 euro

Role: coordinator

*Principal investigator of EU Funded project for University of Macerata*

2020-TWINN-2015 Coordination and Support Action, Alhtour, on “Assisted Living Technologies for the Health Tourism Sector”. 2016-2018.

Keywords: tourism, active ageing, co-creation, innovation ecosystem

Partners: University of Lisbon, Università di Macerata, Catholic University of Leuven, University of Maastricht.

Budget: 1,175,205 euro

PEOPLE MARIE CURIE ACTIONS 2013-IRSES CHETCH, on “Europe and China taking care of healthcare solutions” (2014-2017).

Partners: Università Politecnica delle Marche, Università di Macerata, Università di Ferrara, AMAB, FEMTC, University of Nanjing, Beijing Normal university, SCUT, University of Chinese Academy of Social Science.

Budget: 688,800 euro

Role: vice coordinator

*Team Member of EU funded projects*

H2020-WIDESPREAD-2018-2020, REINITIALISE on “Preserving fundamental rights in the use of digital technologies for e-health services” (2021-2023).

Partners: Maria Curie-Sklodowska University in Lublin - Lublin (Coordinator - PL), Katholieke Universiteit Leuven (BE), Università di Macerata, Eurocentro (IT).

Budget: 898,712 euros

H2020-Marie Sklodowska Curie Actions-RISE, ALICE on “Accelerated Innovation in urban wastewater management for climate change” (2017-2019).

Partners: University of Ulster, Northern Ireland Water Ltd, The Queen's University Of Belfast, Dublin City University, Bioenergy Ltd, Bc3 Basque Centre For Climate Change - Klima Aldaketa Ikergai, Centro De Investigaciones Energeticas, Medioambientales Y Tecnologicas-Ciemat, Region De Murcia, Università di Macerata, Redinn Srl, Aset, University Of Cyprus, Militos.

Budget: 900,000 euro.

Role: Transfer of Knowledge Director

“FARM - INC. Introducing Marketing Principles in the Agricultural Sector” Leonardo Grant Agreement 2013-1 IT1 LEO 05-03986 (2013-2015).

“The Wine Lab. Generating innovation between practice and research”. Erasmus+ Knowledge Alliances. 575782-EPP-1-2016-1-IT-EPPKA2-KA.

“FOODBIZ - University and business learning for new employability paths in food and gastronomy. Erasmus+ Cooperation for innovation and the exchange of good practices Strategic Partnerships”. 2017-1-IT02-KA203-036782.

"RE-ACT – Self Reflection Tools for Smart Universities Acting Regionally" - Programma: Erasmus+ Forward-Looking Cooperation Projects 2019 EACEA/36/2018.

“DiTEMP - Digital Transformation and Employability: acquiring transversal competences in curricular education” – Programma: Erasmus+ KA203 - Strategic Partnerships for higher education.

*National Grants*

Project on "Research impact for social science and humanities" (Decree of Ministry of University and Research, August 2020, n. 442).

Budget: 120,000 euro

Role: coordinator

Project on "Digital Humanities: intellectual property and cultural/creative industries" (Application from the Ministry of Economic development)

Budget: 120,000 euro

Role: coordinator

Project "A model of knowledge transfer to the territory. The case of the cultural and creative industry" (Decree of Ministry of University and Research, July 2016, n. 552).

Budget: 110,000 euro

Role: coordinator

## Awards

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"Outstanding Paper of 2021, Emerald Literati Award of Excellence" (Dicembre 2021) for the paper: Crupi, A., Del Sarto, N., Di Minin, A., Gregori, G.L., Lepore, D., Marinelli, L., Spigarelli, F. (2020). The Digital Transformation of SMEs – a new Knowledge Broker called the Digital Innovation Hub. *Journal of Knowledge Management*, 24 (6), 1263-1288.

"Emerald Best paper Award" for the paper "Going Green: Chinese OFDI in the European Renewable Energies Sectors".

"2017 Outstanding Reviewer" for Emerald International Journal of Emerging Markets.

"2017 Highly Recommended Paper Award" for the paper: Lv Ping, Spigarelli F. (2016). The determinants of location choice: Chinese foreign direct investments in the European renewable energy sector.

## Editorial board of Journals

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Journal "L'Industria", Il Mulino (since 2018). The journal is one among the oldest European journals active in the field of Economic Studies, with a specific focus on industry dynamics and industrial policies (founded in Milan in 1886).

Journal "Economia Agro-Alimentare/Food Economy", Il Mulino (since 2022).

"International Journal of Emerging Markets", Emerald (since 2015).

## Phd programs and phd/post doc position supervision

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Member of the Board of the Phd program in *Innovation and Law*, University of Macerata.

Teaching activity in several Italian Phd programs on Applied economics, interdisciplinary approach, EU policy for research.

Supervisor of the six "Industrial Training Network" PhD scholarships funded by the European Commission as part of the ITN H2020-MSCA-ITN-2017 Heart Project "Health related Activity Recognition system based on IoT - an interdisciplinary training program for young researchers".

Supervisor of 12 industrial doctorate scholarships, funded by companies in the Marche Region as part of the Industrial training project and innovative phd program (from 2012 to 2022).

Supervisor of the following 8 post doc positions (from 2018 to 2022):

1. "Economie emergenti ed industria internazionale: cambiamento strutturale, analisi dei settori produttivi e politiche industriali"
2. Leveraging on Value Creation (Stimulation of Product and Service Innovation)
3. Leveraging on Value Capturing (Intellectual property protection)
4. Sustainability and digital transition: industrial policies and new business models to support local development
5. Blockchain technology and the transition to a People2People economy: industrial policy analysis and considerations"

6. The structural change of territories along digital innovation and sustainability: the role of universities and the third mission"
7. Innovation, technology and smart cities. The role of industrial policies for the revival of the Chinese economy
8. Sustainability and university policies

## Teaching

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### *Current teaching duties*

- Economic and innovation policies
- Economics and policies for Small and Medium companies
- Economics
- Economics of sports
- Global Markets, sustainability and digitalization

### *High level traing programs*

- Coordinator of post graduate program on "Global Management for China" (2018-2022), in partnership with University of Venice Ca' Foscari, University Napoli "L'Orientale", University Roma Tor Vergata, University of Bergamo.
- Scientific coordinator of Summer School in "Western Culture and Civilization".

## International agreements

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Responsible for international scientific and teaching collaboration agreements with the following universities:

- Florida Gulf Coast University (US)
- Beijing Normal University (China)
- Henan Agricultural University (China)
- Chung'An University (South Korea)
- Agder University (Norway)

## Visiting positions

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### *Research fellowships*

- Florida Gulf Coast University (Fort Myers, USA), International Business Department
- Rollins College (Orlando, US), International Business Department
- Marie Curie Research Fellow Beijing Normal University, Department of International Economics and Trade, School of Economics (Beijing, China)
- Marie Curie Research Fellow, Shanghai Jao Tong University, Department of International Business (Shanghai, China)

### *Teaching*

- Beijing Normal University, School of Economics and Business (Beijing, China)
- Toulouse Business School, France

## Third Mission initiatives

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The multiple results obtained in third mission domain are linked to the position of Vice rector for technology transfer at the University of Macerata (from 2012 to 2022).

As part of the activities carried out as a Vice Rector, the policy of "third mission" was launched from scratch (organizing and promoting the activity of the Third mission Office) and then consolidated, giving support to

the development of applied research attitude for faculty members and phd students (training and tutoring), support for start-up of university spin-offs, support for start-ups of the local business system, development of programs for entrepreneurship and coordination of training initiatives for the local community. In particular, the following activities are worth noting:

- Scientific director of the LUCI "**Humanistic Laboratory for Creativity and Innovation**". LUCI is the UniMC multidisciplinary academic program that with a theoretical and practical approach promotes entrepreneurship and transversal skills among university students, graduates, doctoral students and high school students. In total, over 400 students participated in 9 editions of the program. The laboratory's activities are also organized in collaboration with local businesses and associations, high schools and universities in the Marche Region. The most deserving students are offered additional training courses and support for participation in competitions for business ideas at regional and level
- Scientific director of **CreaHUB**, "Atelier" of ideas for cultural and creative industries of University of Macerata. CreaHUB consists of physical spaces, activities and networks of professionals, to support the local community, students and researchers of the University of Macerata on the issues of starting a business, with a particular focus on cultural and creative businesses (since 2016). As part of UniMC's Third Mission, CreaHUB organizes and promotes scientific dissemination events, educational activities and cultural initiatives, in collaboration with students, associations, institutions, companies and partners of international research projects;
- President of the Spin off Technical Commission of the University of Macerata. The Commission is responsible for developing the policy for university spin-offs and start-ups, as well as monitoring their activity.
- Reference point for all agreements of the University of Macerata with local business and institutions

**Organization and responsibility for International scientific conferences in Italy and abroad (only main events are reported, based on the last 7 years activities and only for initiatives with more than 200 participants)**

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2022

*Annual Conference of the National Academy for Applied economics and industrial policy*

2021

15° China Goes Global Conference, Chinese Globalization Association.

National Conference. *Annual Conference of the National Academy for Applied economics and industrial policy*

2020

International Conference. 14° China Goes Global Conference, Chinese Globalization Association.

National Conference. *Annual Conference of the National Academy for Applied economics and industrial policy*

2019

13° China Goes Global Conference, Chinese Globalization Association. Rollins College, Orlando (US).

International Conference. "Digital Transformation & Firms' Innovative Strategies: Capabilities, Ecosystems, and Business Models" - 79<sup>th</sup> Annual Meeting of the Academy of Management, Boston.

National Conference. *Annual Conference of the National Academy for Applied economics and industrial policy*

2018

International Conference. "Spring Conference on Environmental Law, Global Warming and Climate Change", in cooperation with ELSA (European Law Students' Association).

International Conference. 12° China Goes Global Conference, Chinese Globalization Association. EmLyon Business School, Shanghai (China).

International Workshop. "Community building and place – making neighbourhoods transition Towards Urban Sustainability Through Socially Integrative Cities in the Eu and in China". Macerata.

2017

International Conference. "CHETCH - China and Europe Taking Care of healthcare solutions: impact at Country and Regional level". Bruxelles.

International Conference. 11° China Goes Global Conference, Chinese Globalization Association. University of Agder, Kristiansand (Novergia).

2016

International Conference. "Elderly living in urban areas", Macerata and Athens.

International Conference. 10° China Goes Global Conference, Chinese Globalization Association. Macerata.

International Conference. "Partnering opportunities between Europe and China in the renewable energy and environmental industries". Bruxelles.

International Conference. "Biomedical ethics, public policy and individual choice: comparing Europe and China". Macerata, 11.5.2016.

### Speech to international conferences

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I presented papers in hundreds national and international conferences. The full list of presentation can be found on line at: <https://www.francescaspigarelli.it/curriculum-vitae/>

### Main publications (last 7 years)

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#### *Papers in Journals*

2022

Lorenzo Compagnucci, Dominique Lepore, Francesca Spigarelli, Emanuele Frontoni, Marco Baldi, Lorenzo Di Bernardino, **Uncovering the potential of blockchain in the agri-food supply chain: An interdisciplinary case study**, Journal of Engineering and Technology Management, Volume 65, 2022, <https://doi.org/10.1016/j.jengtecman.2022.101700>.

Dominique Lepore, Koustabh Dolui, Oleksandr Tomashchuk, Heereen Shim, Chetanya Puri, Yuan Li, Nuoya Chen, Francesca Spigarelli, **Interdisciplinary research unlocking innovative solutions in healthcare**, Technovation, Volume 65, July–September 2022, <https://doi.org/10.1016/j.technovation.2022.102511>

2021

Cerquetti, Mara, Compagnucci, Lorenzo, Gistri, Giacomo, Spigarelli, Francesca, Cossiri, Angela (2021). **Fostering student entrepreneurship. The case of "Impresa in Aula"**. Piccola Impresa / Small Business, 1, 119-139. DOI: 10.14596/pisb.2825.

Lepore, Dominique, Dubbini, Sabrina, Micozzi, Alessandra, Spigarelli, Francesca. **Knowledge Sharing Opportunities for Industry 4.0 Firms**. In Journal of the Knowledge Economy, 13, pp. 501-520. (ISSN:1868-7865)

- Lv, Ping, Curran, Louise, Spigarelli, Francesca, Barbieri, Elisa, **One country, many industries: Heterogeneity of Chinese OFDI motivations at meso level** in *China Economic Review*; 69; Amsterdam, Elsevier; pp. 1 - 20
- Rosa, Fabricia Silva da, Lunkes, Rogério João, Spigarelli, Francesca, Compagnucci, Lorenzo, **Environmental innovation and the food, energy and water nexus in the food service industry**. *Resources Conservation And Recycling*; 166; Amsterdam, ELSEVIER, pp. 105350 - 105358 (ISSN: 0921-3449)
- Compagnucci, Lorenzo, Spigarelli, Francesca, Coelho, José, Duarte, Carlos, **Living Labs and user engagement for innovation and sustainability**. *Journal Of Cleaner Production*; 289; Amsterdam, ELSEVIER, pp. 125721 - 125738 (ISSN: 0959-6526)
- Spigarelli, Francesca, Vaccarini, Katuscia, Nippa, Michael, **Stakeholders' Perceptions of Chinese Takeovers: The Case of Germany and Italy** (Evidence from the National Press). *European Scientific Journal*; 17 (5); Kocani, European Scientific Institute, ESI; pp. 1 - 24 (ISSN: 1857-7431)
- Compagnucci, Lorenzo, Spigarelli, Francesca, Passarini, Paolo, Ferrara, Concetta, Aleffi, Chiara, Tomasi, Sabrina, **Promotion of local development and innovation by a social sciences and humanities based university: the case of the University of Macerata**. *Agricoltura Istituzioni Mercati*; 2; Milano, Franco Angeli; pp. 77 – 107
- Lepore, Dominique, Micozzi, Alessandra, Spigarelli, Francesca, **Industry 4.0 Accelerating Sustainable Manufacturing in the COVID-19 Era: Assessing the Readiness and Responsiveness of Italian Regions**. *Sustainability*; 13; Basel, Ms. Liv Li; pp. 2 - 19 (ISSN: 2071-1050)

## 2020

- Liakh Olena, Spigarelli Francesca, **Managing Corporate Sustainability and Responsibility Efficiently: A Review of Existing Literature on Business Groups and Networks**. *Sustainability* 2020, 12, 7722. <https://doi.org/10.3390/su12187722>
- Leoni Silvia, Lepore Dominique, Spigarelli Francesca, **Aging and IoT: Developing Innovative Solutions in a Quadruple Helix Approach**. *Economia Marche*; XXXIV; Ancona, Fondazione Aristide Merloni; pp. 30 – 42
- Compagnucci, Lorenzo, Spigarelli, Francesca, **The Third Mission of the university: A systematic literature review on potentials and constraints** in *Technological Forecasting And Social Change*; 161; New York, Elsevier Science Incorporated; pp. 1 - 30 (ISSN: 0040-1625)
- Crupi A., Del Sarto N., Di Minin A., Gregori G. L., Lepore D., Marinelli L., Spigarelli F., **The digital transformation of SMEs – a new knowledge broker called the digital innovation hub**. *Journal Of Knowledge Management*; 24; Howard House, Emerald Group Publishing Ltd.; pp. 1263 - 1288 (ISSN: 1367-3270)
- Lepore Dominique, Spigarelli Francesca, **Integrating Industry 4.0 plans into regional innovation strategies**. *Local Economy*; 35; pp.496-510.
- Compagnucci Lorenzo, Tassinari Mattia, Spigarelli Francesca, Di Tommaso Marco Rodolfo, **Exploring the Rise of Cultural Industries in China. Selective industrial policies and economic performances towards a knowledge-intensive economy**. *Economia Della Cultura*; 1; Bologna, Societa Editrice il Mulino Spa; pp. 23 - 34 (ISSN: 1122-7885)
- Spigarelli Francesca, Lv Ping, **The Healthcare Industry and the Role of China**. *L'industria*; 1, gennaio-marzo; Bologna, Il Mulino; pp. 129 - 153 (ISSN: 1973-8137)
- Compagnucci Lorenzo, Lepore Dominique, Spigarelli Francesca, **Exploring the Foreign Exposure of Chinese Science Parks in a Triple Helix Model**. *The Forum For Social Economics*; 49; Londra, Taylor & Francis Group; pp. 1 – 25

Silvestri Francesco, Spigarelli Francesca, Tassinari Mattia, **Regional development of Circular Economy in the European Union: a multidimensional analysis**. *Journal Of Cleaner Production*; 2; oxford, ELSEVIER; pp. 120218 - 120260 (ISSN: 0959-6526)

Ninni Augusto, Lv Ping, Spigarelli Francesca et al. **How home and host country industrial policies affect investment location choice? The case of Chinese investments in the EU solar and wind industries**. *J. Ind. Bus. Econ.* 47, 531–557 (2020). <https://doi.org/10.1007/s40812-020-00152-z>

## 2019

Lepore Dominique, Spigarelli Francesca (2019). **La Governance Collaborativa nelle Strategie di Specializzazione Intelligente delle Regioni Italiane**. *L'industria*, Vol. 1, P. 125-156, Issn: 0019-7416

Compagnucci Lorenzo, Cavicchi Alessio, Spigarelli Francesca (2019). **The Network Contract in the Agrifood Industry: An Exploratory Study on Collaborative Drivers in Central Italy**. *Economia Agro-Alimentare*, Vol. 2, P. 1-16, Issn: 1126-1668

## 2018

Compagnucci Lorenzo, Cavicchi Alessio, Spigarelli Francesca, Lorenza Natali (2018). **A Multi-Stakeholder Attempt to Address Food Waste: The Case of Wellfood Action EU Project**. *Economia Agro-Alimentare*, Vol. 20, P. 1-22, Issn: 1126-1668

Compagnucci Lorenzo, Spigarelli Francesca (2018). **Fostering Cross-Sector Collaboration to Promote Innovation in the Water Sector**. *Sustainability*, Vol. 10, P. 1-24, Issn: 2071-1050, Doi: 10.3390/Su10114154

Vaccarini Katuscia, Spigarelli Francesca, Lattemann Christop, Tavoletti Ernesto (2018). **Managers' Psychic Distance and its Impact on Chinese FDI to Germany in the Environmental Industry**. *International Journal Of Emerging Markets*, Vol. 14, P. 1-16, Issn: 1746-8809

Lepore Dominique, Spigarelli Francesca (2018). **Opportunities and Challenges in a Collaborative Governance for Smart Specialization Strategies – A Systematic Review of the Literature**. *Economia Marche*, Vol. 2, P. 1-29, Issn: 1120-9593

Spigarelli Francesca (2018). **Politica Industriale e Cambiamenti Strutturali: La Via Cinese alla Crescita**. *L'industria*, Vol. 39, P. 511-522, Issn: 0019-7416, Doi: 10.1430/93122

Rinaldi Chiara, Cavicchi Alessio, Spigarelli Francesca, Lacchè Luigi, Rubens Arthur (2018). **Universities and Smart Specialisation Strategy**. *International Journal of Sustainability In Higher Education*, Vol. 19, P. 67-84, Issn: 1467-6370, Doi: 10.1108/Ijshe-04-2016-0070

## 2017

Vaccarini Katuscia, Lattemann Christoph, Spigarelli Francesca, Tavoletti Ernesto (2017). **Chinese FDI and Psychic Distance Perceptions on Regulations in the German Renewable Energy Sector**. *Energy Policy*, Vol. 101, P. 723-732, Issn: 0301-4215, Doi: <http://dx.doi.org/10.1016/j.enpol.2016.09.008>

Su Li, Antonio Angelino, Yin Haitao, Spigarelli Francesca (2017). **Determinants of FDI Localization in China: A County-Level Analysis for the Pharmaceutical Industry**. *International Journal Of Environmental Research And Public Health*, Vol. 14, P. 1-20, Issn: 1660-4601, Doi: 10.3390/Ijerp14090985

Lattemann Christoph, Alon Ilan, Spigarelli Francesca, Marinova Svetla (2017). **Dynamic Embeddedness In Chinese Firm Internationalization**. *Thunderbird International Business Review*, Vol. 60, P. 1-13, Issn: 1096-4762, Doi: 10.1002/Tie.21898

Rosenthal Thomas, Spigarelli Francesca, Compagnucci Lorenzo (2017). **Lo Sviluppo delle Industrie Culturali e Creative in Cina: Il Caso dei Videogame**. *Mondo Cinese*, Vol. 161, P. 71-92, Issn: 0390-2811

Rubens Arthur Jeremiah, Spigarelli Francesca, Cavicchi Alessio, Rinaldi Chiara (2017). **Universities Third Mission and the Entrepreneurial University and the Challenges They Bring To Higher Education Institutions.** *Journal of Enterprising Communities*, Vol. 11, P. 354-372, Issn: 1750-6204, Doi: 10.1108/Jec-01-2017-0006

Spigarelli Francesca, Curran Louise, Lv Ping (2017). **Chinese Investment in the Eu Renewable Energy Sector: Motives, Synergies and Policy Implications.** *Energy Policy*, Vol. 101, P. 1-13, Issn: 0301-4215, Doi: 10.1016/J.Enpol.2016.09.018

## 2016

Spigarelli Francesca, Ping Lv (2016). **Chinese Expansion in the International Healthcare Markets: The Role of Chinese Ofdi in Europe.** *International Journal of Healthcare Technology And Management*, Vol. 1, P. 1-20, Issn: 1368-2156, Doi: 10.1504/Ijhtm.2016.10004745

Spigarelli Francesca, Curran Louise, Arteconi Alessia (2016). **Europe–China Cooperation and Competition in the Green Industries.** *International Journal of Ambient Energy*, Vol. 38, P. 1, Issn: 0143-0750, Doi: 10.1080/01430750.2017.1333712

Compagnucci Lorenzo, Spigarelli Francesca (2016). **La Cina è Vicina: Industrie Culturali e Creative, Un Nuovo Settore Prioritario.** *Il Giornale Delle Fondazioni*, Vol. 12 Ottobre, P. 1-10, Issn: 2421-2466

Compagnucci Lorenzo, Cavicchi Alessio, Spigarelli Francesca (2016). **L'efficacia del Contratto di Rete nel Settore Agroalimentare Italiano: Una Rassegna Normativa e della Letteratura.** *Economia Marche*, Vol. 35, P. 1-20, Issn: 1120-9593

Curran Louise, Lv Ping, Spigarelli Francesca (2016). **More Heat Than Light? Renewable Energy Policy And Eu–China Solar Energy Relations.** *International Journal Of Ambient Energy*, Vol. 38, P. 471-480, Issn: 0143-0750, Doi: 10.1080/01430750.2016.1195775

Lv Ping, Spigarelli Francesca (2016). **The Determinants Of Location Choice: Chinese Foreign Direct Investments in the European Renewable Energy Sector.** *International Journal Of Emerging Markets*, Vol. 11, P. 333-356, Issn: 1746-8809, Doi: 10.1108/Ijoem-09-2014-0137

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### 2017

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## Language skills

Italian: mother language

English: C2

French: B2

## Digital skills

Besides the use of main programs for PC, use of social media