

Work experience

Dates	Since 2004
Occupation or position held	Full Professor in Economics. She teaches courses of International, Trade and Investments in the first degree, MSc and PhD programs
Name and address of employer	University of Macerata (Italy)
Dates	2017-2019:
Occupation or position held	Coordinator of the MSc in "Global Politics Relations"
Name and address of employer	Department of Political Science; University of Macerata
Dates	2017-2020
Occupation or position held	President
Name and address of employer	European Association of Agricultural Economics (www. eaae.org)
Dates	2014-2016
Occupation or position held	President
Name and address of employer	Italian Association of Agricultural and Applied Economics (www. aieaa.org)
Dates	2020
Occupation or position held	Study on "South-South agricultural trade"
Name and address of employer	Expert- Commissioned by FAO- Trade and market division dr. Georgios Memgikas.
Dates	2017
Occupation or position held	Study on "The Trade impact of the agricultural support in the EU"
Name and address of employer	Expert- Commissioned by the International Agricultural Trade Research Consortium
Dates	2012-2017
Occupation or position held	Participant to the FOODSECURE New Issues In Agricultural, Food and Bioenergy Trade project
Name and address of employer	Funded by the EU VII Framework program
Dates	2014
Occupation or position held	Visiting Scholar
Name and address of employer	The World Bank, Washington DC USA Mr. Will Martin
Dates	2007-2009
Occupation or position held	Participant to the AGFOODTRADE project
Name and address of employer	Funded by the EU VI Framework program
Dates	2008-2010
Occupation or position held	Principal Investigator in the project PRIN "PUE and PAC" (Agricultural policies in the EU and economic integration)
Name and address of employer	Ministry of University and Research, Italy;
Dates	2008
Occupation or position held	Expert "The financing and effectiveness of agriculture expenditure"
Name and address of employer	European Parliament- Commission on agriculture

<p>Dates Occupation or position held</p>	<p>2001, 2004, 2008 Consultant - "Evaluation of the dairy common market organization", "Evaluation of the banana common market organization", "Evaluation of the rice common market organization"</p>
<p>Name and address of employer</p>	<p>EU Commission and COGEA (Italy)</p>
<p>Dates Occupation or position held</p>	<p>1993-2005 Senior Researcher</p>
<p>Name and address of employer</p>	<p>INEA (National Institute of Agricultural Economics) Roma, Italy</p>
<p>Dates Occupation or position held</p>	<p>2004 Expert - "Export competition issues in agricultural WTO negotiations"</p>
<p>Name and address of employer</p>	<p>FAO- Dr. David Hallam</p>
<p>Dates Occupation or position held</p>	<p>1996-2001 Economic advisor of the Minister and of the Vice Minister</p>
<p>Name and address of employer</p>	<p>Ministry of Agriculture, Mr. Paolo De Castro, Mr. Roberto Borroni</p>
<p>Dates Occupation or position held</p>	<p>1992 Visiting Scholar</p>
<p>Name and address of employer</p>	<p>University of Oxford Prof. G.H Peters</p>

Education and training

<p>Dates</p>	<p>1990-1993</p>
<p>Title of qualification awarded</p>	<p>Phd Agricultural Economics</p>
<p>Principal subjects/occupational skills covered</p>	<p>Foreign direct investment, Models of international trade under imperfect competition, Trade policy analyses</p>
<p>Name and type of organisation providing education and training</p>	<p>University of Modena (Italy)</p>
<p>Dates</p>	<p>1990-91</p>
<p>Title of qualification awarded</p>	<p>MSc Agricultural Economics</p>
<p>Principal subjects/occupational skills covered</p>	<p>Micro, Macro, Price Analysis, Econometrics, International Economics, Agricultural Policies, Development Economics</p>
<p>Name and type of organisation providing education and training</p>	<p>University of Reading (UK)</p>
<p>Dates</p>	<p>1981-1987</p>
<p>Title of qualification awarded</p>	<p>Degree in Agricultural Economics</p>

Name and type of organisation providing education and training

University of Perugia (Italy)

Personal skills and competences

Mother tongue(s)

Italian

Other language(s)

English (C1) , French (B2)

Technical skills and competences

- Empirical analysis of trade and trade policies. In particular: the impacts of Regional Trade Agreements and WTO Agreement; tariff rate quotas; tariffs; export subsidies and restrictions. Analysis of virtual water trade. Gravity models.
- Global value chain analysis by means of trade in value added data and measurements of participation to Global Value chains of countries. Multinational firms, market power and price transmission along the agri-food Global Value chains.
- Empirical analyses of Foreign Direct Investment in the food industry and in agriculture. Determinants and impacts of foreign land acquisitions.

Annexes

Annex A – List of Publications

Annex A – List of Publication

1. Raimondi, Valentina, Scoppola, Margherita (2022) The impact of foreign land acquisitions on Africa virtual water exports in *Ecological Economics*; 193(3): 1 – 14;
2. Scoppola, M., (2022) Agriculture, food and global value chains: issues, methods and challenges in *Bio-based and applied economics* : 91 - 92;
3. Scoppola, Margherita, (2012) Globalisation in agriculture and food: the role of multinational enterprises, *European Review of Agricultural Economics*; 48 (4): 741 – 784;
4. Scoppola, Margherita, Raimondi, Valentina (2021), Foreign land acquisitions and environmental regulations: Does the pollution-haven effect hold? *Journal of Agricultural Economics*, 73(1): 1 – 23;
5. Prontera, Andrea, Scoppola, Margherita (2019) Transparency over Foreign Land Acquisitions, *Development Policy Review*, 38: 242 – 265;
6. Scoppola, Margherita, Raimondi, Valentina, Olper, Alessandro (2018), The impact of EU trade preferences on the intensive and extensive margin of agricultural and food products, *Agricultural Economics*, 49: 251 - 263;
7. Raimondi, Valentina, Scoppola, Margherita, (2018) Foreign Land Acquisitions and institutional distance, *Land Economics*; 94(4): 517-540;
8. Matthews, Alan, Salvatici, Luca, Scoppola, Margherita, (2016) *Trade Impacts of the Common Agricultural Policy*, International Agricultural Trade Research Consortium (IATRC); Commissioned Paper #19; <https://iatrc.umn.edu/trade-impacts-of-agricultural-support-in-the-eu/>;
9. Scoppola, Margherita, (2016) Foreign Direct Investment in agriculture: an incomplete contracts approach, *Working paper #49, Foodsecure project*; <https://econpapers.repec.org/paper/fscfpubl/>;
10. Scoppola, Margherita (2016), Gli investimenti diretti all'estero in agricoltura. Quali implicazioni per i paesi in via di sviluppo e per la sicurezza alimentare? *Agriregionieuropa*; 40;
11. Cardamone, Paola. Scoppola, Margherita (2016), Tariffs and EU countries foreign direct investment: Evidence from a dynamic panel model, *The Journal of international trade and economic development*; 23: 1-23;
12. Anania, G., Scoppola, Margherita, (2014) Modeling Trade Policy under Alternative Market Structures, *Journal of Policy Modeling*, 20: 1-28;
13. Cardamone, P. Scoppola, M., (2012), The impact of the EU Preferential Trade Agreements on Foreign Direct Investments, *The World Economy*, 35: 1-19;
14. Scoppola, M. Raimondi V., Olper, A., (2011), Trade preferences through tariff rate quotas and the gravity equation. Does the tariff equivalent matter?, in Luca De Benedictis, Luca Salvatici, (eds), *The Trade Impact of European Union Preferential policies: an analysis through gravity models*, Berlin/Heidelberg: Springer;

15. Anania, G., Scoppola, M., (2010), Assessing the Impact of Recent Trade Policy Changes in the Banana Market under Alternative Market Structures, Working paper, VII Framework Program Research Project, <http://www.agfoodtrade.eu>
16. Scoppola, M., (2010), The liberalization of Tariff Rate Quotas under oligopolistic competition, *Journal of Agricultural Economics*, 61 (3): 584-604;
17. Scoppola (2009), La politica agricola comune: introduzione, (The common agricultural policy: an introduction) in A. Carbone, F. De Filippis, R.Henke, *Michele De Benedictis, scritti scelti* (1964-2008), L'Anora del Mediterraneo, Roma;
18. Scoppola, M., (2008), Regional integration and production location. What theories (do not) tell us, *Journal of International Agricultural Trade and Development*, 4 (2), June;
19. Scoppola, M., (2007) Disciplining State Trading Enterprises under economies of scale and oligopoly, *European Review of Agricultural Economics*, 34 (4): 429-459;
20. Scoppola, M., (2007) Economies of scale and market structure in the international grain trade, *Agricultural Economics*, 37: 277-291;
21. Scoppola, M., Sorrentino A., (2005) La trasferibilità dei diritti all'aiuto nella nuova PAC: un'analisi economica delle opzioni di scelta nazionali, *Agricoltura, Istituzioni, Mercati* n. 1;
22. Scoppola M., (2005), Le politiche agricole dell'Unione Europea nei nuovi paesi membri: sviluppo o re-distribuzione? (EU agricultural policies in the new member countries: development or re-distribution?) *QA, La Questione Agraria*, n.1,

23. Scoppola M., (2004), *Il commercio internazionale dei prodotti agricoli: le prospettive dell'Italia in un'Europa allargata* (International trade of agricultural products: the Italian perspectives in an enlarged Europe), proceedings of the the Annual Conference of the Italian Agricultural Economics Association;
24. Scoppola, M. (2002), "Le imprese di stato nei mercati agricoli: quali implicazioni per il commercio internazionale e il negoziato WTO?" (State trading enterprises in the agricultural markets: effects on agricultural trade and WTO negotiations), *Rivista di Economia Agraria*, n.3;
25. Scoppola M. (2002) *Le proposte dell'UE sull'allargamento ad est: quali implicazioni per le politiche agricole e di sviluppo rurale dell'UE?* (The EC proposals on Enlargement: implications for agricultural policies) Working paper n.13, INEA, June, Roma;
26. Borroni, R., Scoppola, M., Sorrentino, A. (2001) *Le quote latte in Italia. Una disavventura nel cammino verso l'Europa*, (Milk quotas in Italy) Franco Angeli, Milano;
27. Scoppola, M., (2000) *Multinazionali agroalimentari. I mercati e le politiche*, (Multinationals in the Agri-food System: Markets and Policies) Carocci Editore, Roma;
28. Scoppola, M., Zezza, A., (eds) (1997) *La riforma della Organizzazione Comune di Mercato e la vitivinicoltura italiana* (The Reform of the wine CMO and the Italian wine sector), INEA, Roma;
29. Scoppola, M., (1996) "Enterprises Multinationales et Politiques Nationales sur les marchés agricoles mondiaux", *Economie Rurale*, n. 234-235 ; Septembre-Octobre;
30. Conforti, P., Scoppola, M., (1996) "Tassi di cambio e prezzi delle esportazioni agroalimentari italiane: un'analisi econometrica" (Exchange rates and export prices: an econometric analysis), *La Questione Agraria*, n.62 ;
31. Anania, G., De Filippis, F., Scoppola, M., (1996) "Le implicazioni dell'accordo GATT per l'agricoltura e le politiche agrarie dell'Unione Europea" (Implications of Gatt agreement on EU agriculture and agricultural policies), in Anania, G., De Filippis, (a cura di) *L'accordo GATT in agricoltura e l'Unione Europea*, Franco Angeli;
32. Mastrostefano M., Scoppola M., (1996) "Imprese multinazionali, industria agroalimentare e accordo GATT" (Multinational firms and the Gatt agreement), in Anania, G., De Filippis, (a cura di) *L'accordo GATT in agricoltura e l'Unione Europea*", Franco Angeli
33. Scoppola M., (1995) "Multinationals and Agricultural Policy in the EC and USA", *Food Policy*, vol. 20, n.1;
34. Scoppola M., (1993) "Trade Policies and the Strategies of Multinationals in the International Grain Market", *Agribusiness: An International Journal*, Vol.9, n.3, maggio;
35. Scoppola M., (1993) "Gli interessi delle multinazionali e la riforma della PAC" (Multinational interests and the Cap reform), *La Questione Agraria*, n.52;
36. Scoppola M., (1992) "Il ruolo delle multinazionali nel commercio mondiale dei cereali "The role of multinationals in the international grain market), *La Questione Agraria*,